

Message Text

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44

ACTION EUR-25

INFO OCT-01 IO-12 ADP-00 STR-08 EB-11 COME-00 TRSE-00

AGR-20 CIEP-02 CEA-02 PA-03 PRS-01 USIA-12 CIAE-00

INR-10 NSAE-00 RSC-01 SS-15 NSC-10 NIC-01 SAJ-01

RSR-01 OMB-01 /137 W

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R 131250 Z APR 73

FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 7950
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS
AMEMBASSY COPENHAGEN
AMEMBASSY DUBLIN
AMEMBASSY THE HAGUE
AMEMBASSY LONDON
AMEMBASSY LUXEMBOURG
AMEMBASSY PARIS
AMEMBASSY ROME
USMISSION EC BRUSSELS
USMISSION GENEVA
USMISSION OECD PARIS
C O N F I D E N T I A L

LIMITED OFFICIAL USE MOSCOW 4082

E. O. 11652 : N / A

TAGS: EAGR ETRD UR EEC

SUBJ: EC BUTTER SALE TO THE SOVIET UNION

: EC BRUSSELS 1913

1. FRENCH COMMERCIAL COUNSELOR HAS ALSO INFORMED US OF RECENT
EC APPROVAL FOR SALE OF 200,000 TONS OF BUTTER TO USSR, WHICH
HE CALLED LARGEST SUCH TRANSACTION EVER CONCLUDED. HE NOTED
DEAL WAS ORIGINALLY NEGOTIATED IN MOSCOW ABOUT MONTH AGO
DURING SECRET VISIT OF REPRESENTATIVES OF COMMUNIST- CONTROLLED
FRANCO- SOVIET TRADING FIRM " INTERAGRA," AND INDICATED THAT
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REACHING FINAL AGREEMENT IN EC HAD BEEN DIFFICULT PROCESS.

2. COUNSELOR GAVE PRICE OF \$420 PER TON, MAKING VALUE OF TOTAL DEAL \$84 MILLION. HE STATED THIS PRICE IS CONSIDERABLY LOWER THAN REGULAR EC BUTTER PRICE (E. G., HE CITED PRICE PAID IN FRANCE OF 10.83 FRANCS PER KILO WHILE SOVIETS WILL PAY ONLY ABOUT 2 FRANCS PER KILO), BUT THAT EC FINALLY ACCEPTED THIS FIGURE IN ORDER TO HELP DISPOSE OF SURPLUS BUTTER STOCKS OF 400,000 TONS.

3. OF TOTAL AMOUNT SOLD TO USSR, 110 THOUSAND TONS ARE TO COME FROM FRANCE, 60 THOUSAND FROM WEST GERMANY, AND 30 THOUSAND FROM BELGIUM. DELIVERY IS SCHEDULED FOR FOUR- MONTH PERIOD MAY- AUGUST 1973, WITH PAYMENT TO BE IN CASH. FRENCH UNDERSTAND THAT SOVIET INTEND TO PUT BUTTER ON SALE DIRECTLY FOR IMMEDIATE CONSUMER USE.
DUBS

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<< END OF DOCUMENT >>

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TAGS: EAGR ETRD UR EEC
To: STATE INFO BONN
BRUSSELS
COPENHAGEN
DUBLIN
THE HAGUE
LONDON
LUXEMBOURG

PARIS
ROME
EC BRUSSELS
GENEVA
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